Working to generate value for clients

Every step of the way.

Elevating the investment experience

A changing investment world brings new opportunities and risks. Navigating them can be complex and requires a range of skills and capabilities over potentially many years. We are driven by a simple goal: to create value for our clients at every step of the way.

As an active asset manager, we do this through our investing skills and capabilities. But we adopt an active approach in other ways too. We are active in exploring our clients' needs at the outset of our relationship and alert to their changing investment goals and how we can continue to support them.

To help preserve and enhance our clients' assets, we draw on our full range of investment capabilities and combine them resourcefully to build innovative and adaptable solutions.

We care about sustainability, both as an investor and as a business. By pushing the boundaries of sustainable investing and always looking ahead, we can help you reach your goals over the long term. And we aim to elevate your experience of investing at every turn.


Allianz
Global Inves

Seizing opportunities through active management

We strongly believe an active investing approach is essential to navigate the complexity of today's environment and capture the potential of tomorrow.

As a leading global active asset manager, we have time-tested skills investing across equity, fixed-income, multi-asset and alternative strategies. And with our growing capabilities in private markets, our clients seek to benefit from unique opportunities that can be accessed only through active management. This includes investments we can source with other Allianz Group companies as a seed or co-investor.

With such wide-ranging and novel capabilities, we can create more choices for you – and shape our capabilities into innovative solutions that help meet your specific needs.

We can tailor solutions based on our range of capabilities

Active investment solutions

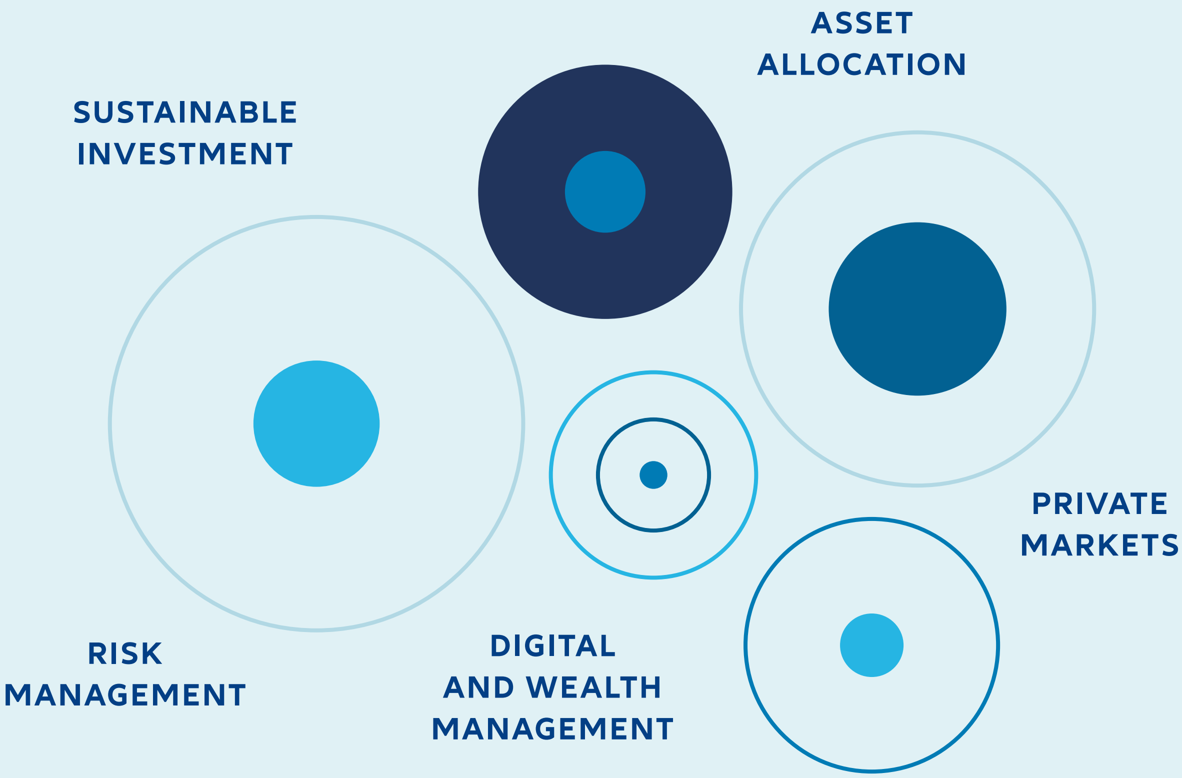
Equities
We offer a well-rounded suite of equity investment strategies with disciplined investment processes and a meticulous focus on risk management.

Private Markets
From infrastructure equity and debt to private equity and debt, real estate to renewables strategies, we offer a host of strategies with historically low correlations to traditional equity and fixed-income investments.

Fixed Income
Investors who are seeking to improve their return potential while managing risk and volatility can turn to our wide range of fixed-income strategies.

Multi Asset
Our actively managed multi-asset strategies help our clients target specific goal.

Advisory capabilities



Benefit from an information advantage

With access to a breadth of data, analysis and proprietary research, our Investment teams enjoy an information advantage. That's critical when being a first mover is key to capitalising on new trends. Our global research platform enables collaboration across teams and asset classes, creating a global, multidimensional view on opportunities. Armed with this insight, our Investment teams make informed decisions. They can also engage actively with investee companies to help mitigate risks and drive meaningful positive change.

Our goal: to preempt new opportunities for you

In our experience, the best solutions are based on a combination of human insight enabled by powerful analytical tools. Our Investment teams have access to sophisticated technologies to support idea generation, portfolio construction and risk management. These tools, combined with our global insights, enable us to anticipate and react to changing market conditions and develop innovative ways to help meet your needs. Our active approach also extends to our culture, where pre-empting and addressing risks and opportunities is a priority shared by all colleagues.

Providing outstanding service based on your needs

We seek to provide exceptional client service and measure our clients' satisfaction to identify ways to enhance our offering. Independent analytics firm Greenwich Associates consistently ranks us in the first quartile against our competitors, and we have been named a Greenwich Quality Leader for outstanding service in Asia and continental Europe.[1]

500+

RELATIONSHIP MANAGERS[2]

600+

INVESTMENT PROFESSIONALS

20+

OFFICES GLOBALLY

Innovative ways to help you manage risk

We believe the key to delivering outstanding service is understanding each client's unique circumstances. Our distribution teams are based close to our clients so we can provide service that is attuned to the local market context. Our investment teams are also sited across global locations, allowing us to combine local knowledge with world-class investment insight to achieve successful results for you. And we work increasingly with our distribution partners and institutional clients on the digital delivery of our investment capabilities, as we seek to transform the client experience through new levels of relevance and personalisation.

We build long-term partnerships with clients through our consultative and strategic approach. One of the ways we act as a strategic partner is through our risklab advisory capabilities and solutions, which can be customised to individual client needs. With more than 50 dedicated professionals across the globe,[3] risklab's capabilities include risk management, asset allocation and portfolio construction. Starting with clients' investment goals and constraints, we help them to rethink and optimise their portfolios in an age of low interest rates – and integrate new assets including alternatives and sustainable investments.

Investing to create a better future

Our focus on protecting and enhancing assets for the long term leads naturally to a commitment to sustainability. We aim to be a shaper in this evolving space, creating pathways for our clients to forge measurable progress.

We have integrated ESG[4] factors in our investment value chain to help better manage risk and generate sustainable, long-term returns. Catering to the diversity of our clients' objectives and requirements, we offer a broad range of approaches and strategies, adaptable to different levels of ESG incorporation and client preferences.

Making a positive impact through the way we do business

We believe sustainability goes beyond individual products or asset classes. So we look beyond traditional ESG approaches and explore outcome-oriented strategies where our impact can be measured. We seek to answer pressing questions from clients, such as how they can decarbonise their whole portfolio. And we are working to understand the far-reaching implications of climate change on biodiversity and other aspects of life on our planet. By driving capital to solve real-life challenges, we can help our clients participate in the global transition towards a more sustainable world.

Sustainable strategies[5]

Sustainable investing is about more than simply considering Environmental (E), Social (S) or Governance (G) risks. By investing sustainably, investors can support the transformation of the real economy and measure their success in terms of positive environmental and social outcomes in addition to financial returns. There is no "one size fits all" approach; different strategies are needed to achieve different sustainability objectives and preferred outcomes. At Allianz Global Investors, we see sustainable investing as falling into three broad categories.

All asset classes are ESG risk-assessed. Sustainability risks are identified and considered across all assets

SUSTAINABILITY-FOCUSED

Financial returns and sustainability objectives and values

IMPACT-FOCUSED

Financial returns and measurable sustainable outcomes

ESG RISK-FOCUSED

Financial returns and material ESG risk considerations

Embracing diversity to deliver excellence

Our culture drives success by bringing out the best in our people to deliver the best for our clients. We foster an inclusive culture and actively promote diversity. With a range of experiences, backgrounds and characteristics, our people bring valuable perspectives that reflect the diverse goals and ambitions of our clients and help solve complex problems.

We harness this diversity of thought and creativity by encouraging collaboration and debate between colleagues across the world, using technology to bring together the right set of skills to capture opportunities and overcome challenges.

Our drive to understand our clients and the markets in which we operate has shaped our culture and our values. This focus and dedication have helped us build a world-class team, renowned for our uncompromising focus on clients and investment excellence.

But we never rest on our laurels. Instead, we embrace innovation: challenging ourselves and constantly evolving what we do – and how we do it – to better meet changing client needs. Because helping our clients reach their long-term goals is the ultimate reason for everything we do.

Our four values

Our four values are at the core of our client-focused culture

EXCELLENCE

We are committed to delivering excellence for our clients, their advisors, our employees, our parent company and within our industry.

PASSION

Our determination to understand our clients and the markets in which we operate has shaped our culture and our values. We seek to inspire both our clients and our colleagues with a passion for what we do.

INTEGRITY

We treat clients as our partners and strive to deliver a client experience based on principles of integrity, fairness and decency.

RESPECT

We respect difference and diversity and we reward individual performance as well as teamwork.

Visit us at:
allianzgi.com

Discover our brand world:
allianzgi.com/our-firm

Connect with us on:
linkedin.com/company/allianz-global-investors

Data as at 31 March 2024.

1) Source: Coalition Greenwich Investment Management Research 2022.
2) Including Sales (responsible for client acquisition and contact), Account Management (responsible for existing client account services).
3) Advisory services and risk solutions are provided through local expertise leveraging guidance from global team, as permitted by local laws and regulations.
4) Environmental, social, governance (ESG). The Sustainable Development Goals (SDGs) are a collection of 17 global goals designed to be a "blueprint to achieve a better and more sustainable future for all". The SDGs were set in 2015 by the United Nations General Assembly, intended to be achieved by 2030.
5) Impact comprises different strategies targeting climate transition, environmental projects and renewable energy. ESG = environmental, social, governance; SRI = sustainable and responsible investing. AllianzGI's product categories "Sustainability-focused" and "Impact-focused" are sustainable according to the EU SFDR regulation. Please note that "Sustainability-focused" and "Impact-focused" are Allianz Global Investors product categories. Reference to a fund being within them does not indicate that fund has a "sustainability focus" or "sustainability impact" label under the United Kingdom's Sustainability Disclosure Requirements (SDR). ESG risk-focused strategies (also known as the integrated ESG investment approach) are not considered sustainable according to the EU Sustainable Finance Disclosure Regulation.

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